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October 25, 2005

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via Federal Express
Airbill No. 8432 1228 3646

Bruce Hause
Digital Technology, LLC
700 South Prospect Avenue
Clearwater, FL 33756

Re: Quikscribe

Dear Bruce,

Before buying Quikscribe I had used belt and tape dictation systems for decades. Aside from worn tapes and mechanical maintenance requirements, the principal drawback was the need to deliver a physical tape for transcription.

Sporadically, for a couple of years, I tried to find a digital dictation package, so that files could be emailed when I am away from the office. A major concern was whether we would have to use sub-standard hardware with any package. Now that we have used Quikscribe for eight months, my only regret is that I didn't discover it sooner.

The Philips SpeechMike is attached to my desktop computer. It is a high-quality instrument that operates exactly the same as traditional desktop recording devices; there is no learning curve. Likewise, the hand-held Philips Digital Pocket Memo is a high-quality instrument. It has outstanding audio quality and operates the same way as traditional tape recording systems with some added features: it will record for more than five hours and the sound quality will never deteriorate because there are no tapes to wear out. It is actually slightly smaller than the portable mini-cassette recorder I had been using.

The Quikscribe software allows me to dictate in my office, at home or while traveling and allows my secretary to transcribe files at the office or at home in an emergency. That kind of flexibility is just not available with tape-based systems. In a larger office, I am sure there would be even greater convenience and economy gained by directing dictation into a word processing department. For us, it simply works very well.

All of those things would be very nice by themselves; however, an added joy has been the high level of service. You have responded very promptly and effectively to each of our inquiries and it has been a great pleasure dealing with you. I have recommended you to several friends and will continue to do so. Keep up the good work!

Sincerely,



C. Dickinson Hill